

Curriculum Vitae

Gerald Willmann

Contact Information

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Katholieke Universiteit Leuven
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Research Interests

International Trade
Political Economy
European Integration
International Policy Cooperation

Education

Ph.D. in Economics, Stanford University, 1995-2000.
Diplom-Volkswirt, Universität zu Kiel, Germany, 1990-95.

Academic Positions

Associate Professor, Dept. of Economics, KU Leuven, Belgium, 2007-present.
Assistant Professor, Dept. of Economics, CAU Kiel, Germany, 2000-2007.

Visiting Positions

Visiting Professor, Catholic University of Louvain-la-Neuve, 2008/09 (part-time).
Visiting Professor, University of Paris II, February 2009.
Visiting Associate Professor, University of Otago, 2006/07.
Visiting Fellow, Singapore Management University, March 2006.
Visiting Professor, University of Hannover, Winter 2005/06.
Visiting Fellow, City University of Hong Kong, February/March 2005.
Visiting Fellow, Thema, Université de Cergy-Pontoise, September/October 2004.
Visiting Asst. Professor, Department of Economics, University of Illinois, 2003/04.
Visiting Asst. Professor, Dept. of Economics, Stanford, Winter 2001/02 and 2002/03.

Publications in Refereed Journals

"Optimal Agenda-Setter Timing", joint work with Mattias Polborn (Illinois), *Canadian Journal of Economics*, Vol. 42:4, pp. 1527-46, 2009.

- "Protection for Sale with Imperfect Rent Capturing", joint work with Giovanni Facchini (Rotterdam) and Johannes Van Biesebroeck (Leuven), NBER Working Paper 11269, *Canadian Journal of Economics*, Vol. 39:3, pp. 845-873, 2006.
- "Asylum Seekers in Europe: The Warm Glow of a Hot Potato", joint work with Giovanni Facchini (Rotterdam) and Oliver Lorz (Aachen), *Journal of Population Economics*, Vol. 19:2, pp. 411-430, 2006.
- "The Political Economy of International Factor Mobility", joint work with Giovanni Facchini (Rotterdam), *Journal of International Economics*, Vol. 67, pp. 201-219, 2005.
- "On the Endogenous Allocation of Decision Powers in Federal Structures", joint work with Oliver Lorz (Aachen), *Journal of Urban Economics*, Vol. 57, pp. 242-257, 2005.
- "Why (no) Global Competition Policy is a Tough Choice", joint work with Abigail Tay (Columbia), *Quarterly Review of Economics and Finance*, Vol. 45, pp. 312-324, 2005.
- "Welfare Leakage and Immigration Policy", joint work with Giovanni Facchini (Rotterdam) and Assaf Razin (Tel Aviv, Cornell), *CESifo Economic Studies*, Vol. 50:4, pp. 627-645, 2004.
- "Pareto Gains from Trade: A Dynamic Counter-example", *Economics Letters*, Vol. 83, pp. 199-204, 2004.
- "Pareto Gains from Trade", joint work with Giovanni Facchini (Rotterdam), *Economia Politica*, Vol. 2, 2001.
- "The Gains from Duty Free Zones", joint work with Giovanni Facchini (Rotterdam), *Journal of International Economics*, Vol. 49, pp. 403-412, 1999.

Other Publications

"Goed dat de Opeldeal van de baan is", column in DeMorgen, November 6, 2009.

Working Papers

- "Why Legislators are Protectionists: the Role of Majoritarian Voting in Setting Tariffs", Kiel Department Working Paper 2003-10, revise and resubmit, *Journal of International Economics*.
- "The Economics of a Multilateral Investment Agreement", joint work with Jiahua Che (Chinese University of Hong Kong).
- "Protection for Sale with Heterogeneous Interests within Industries", joint work with Pao-Li Chang (Singapore Management University).
- "Substitutability and Protectionism: Latin America's Trade Policy and Imports from China and India", joint with Giovanni Facchini (Rotterdam), Marcelo Olarreaga (Worldbank), and Peri Silva, revise and resubmit, *European Economic Review*.
- "Escaping a Protectionist Rut? Policy Mechanisms for Trade Reform in a Democracy", joint work with Emily Blanchard (University of Virginia), submitted.
- "The Customs Union Issue: Why do we observe so few of them", joint work with Giovanni Facchini (Rotterdam) and Peri Silva (North Dakota).
- "Enlargement versus Deepening: The Trade-off Facing Economic Unions", joint work with Oliver Lorz (RWTH Aachen), submitted.
- "Trade, Education, and the Shrinking Middle Class", an educational theory of trade, joint work with Emily Blanchard (Virginia), presented at the NBER 2008 ITI summer institute.

Work in Progress

"An Efficiency Theory of Conditional Trade Policy", explaining conditional trade policy using an asymmetric valuations auction framework, joint work with Phil McCalman (UC Santa Cruz) and Frank Stähler (Würzburg).

"On Modes of Gaining Access to Export Markets", a model of distribution channels available to exporting firms in small countries, joint work with Emily Blanchard (Virginia) and Tatyana Chesnokova (Auckland).

"Protection based on the National Security Argument", explaining protection in the agricultural sector, joint work with Peter Debaere (Virginia).

"Enlargement versus Deepening of the European Union", sequential models of the enlargement of economic unions, joint work with Oliver Lorz (Aachen).

"The International Dimension of Competition Policy", estimating policy reaction functions for competition authorities, joint with Greg Crawford (Warwick) and Els Vanonckelen (KUL).

"The Shifting Skill Composition of Immigration", a political economy model of the abrupt shifts in the skill composition of immigration, joint with Emily Blanchard (Virginia) and Giovanni Facchini (Rotterdam).

Teaching

graduate level:

International Trade: Kiel (2x), Leuven (3x), Iset.

International Finance: Illinois.

undergraduate level:

International Economics: Stanford (2x) and Illinois (2x).

Introductory Microeconomics: Hannover (2x).

Intermediate Microeconomics: Stanford, Illinois, Kiel (3x), and Hannover.

Microeconomics with Mathematica, Kiel.

Mathematical Economics, Otago.

International Trade and Factor Mobility: Kiel (2x).

Economics of European Economic Integration: Kiel (3x), Leuven (2x), UCL.

Workshops on Trade and Factor Mobility: Kiel (4x).

Doctoral Dissertation Advising

principal adviser for:

Els Vanonckelen

Anna Salomons

Toni Glaser

committee member for:

Jaewon Jung (Cergy-Pontoise, 2008), assistant professor, RWTH Aachen, Germany.

Ilke Van Beveren (KUL, 2008), assistant professor, Lessius Hogeschool, Belgium.

Veerle Slootmaekers (KUL, 2008), economist, OECD, France.

Fellowships and Awards

FWO grant “Enlargement versus Deepening of Economic Unions”, 2009-2012.
DAAD Hong Kong-Germany cooperation grant, Hong Kong partner: Edwin Lai, 2005.
Verein für Socialpolitik Conference Travel Grants, 2001 and 2004.
Littlefield Dissertation Fellowship, Stanford Institute for International Studies, 1999-2000.
ERP fellowship, German Ministry of Trade and Commerce, 1995-97.
Studienstiftung des Deutschen Volkes fellowship, 1992-95.

Consulting

Short Term Consultant for the Worldbank, LCR Chief Economist Unit, Project "Perceptions and protectionism: How is Latin America's trade policy affected by the rising importance of China and India in world markets?", 2006.

Conference and Seminar Presentations

1999:

ESEM, Santiago de Compostela, Spain, August.
Seminars: University of Munich, University of Vienna.

2000:

ETSG, Glasgow, UK, September.
Annual Meeting of the VfS (German Economic Association), Berlin, Germany, September.
Seminars: Columbia University, Tilburg University, Yale University, Universidad Carlos III.

2001:

PWIW International Economics Workshop, Passau, Germany, March.
Workshop on Immigration, IZA Bonn, Germany, March.
Midwest Spring Meeting, Madison WI, USA, May.
CEPR ERWIT, London, UK, June.
ESEM, Lausanne, Switzerland, August.
ETSG, Brussels, Belgium, September.
LACEA, Montevideo, Uruguay, October.
Seminars: University of Munich, University of Rostock.

2002:

ASSA Winter Meetings, Atlanta, U.S.A., January.
Midwest Spring Meeting, Kellogg, Evanston, IL, U.S.A., May.
ETSG, Kiel, Germany, September.
Seminars: Stanford University, UC Santa Cruz, University of Bozen, University of Washington, University of Konstanz, European Central Bank.

2003:

Midwest Spring Meeting, Pittsburgh, PA, U.S.A., May.
CEPR workshop on competition policy in global markets, Toulouse, France, October.
Seminars: University of Washington, UC Davis, University of Illinois, Michigan State.

2004:

Midwest Spring Meeting, Indianapolis, IN, U.S.A., May.
Nordic International Trade Seminar, Copenhagen, Denmark, May.
ESEM/EEA summer meeting, Madrid, Spain, August.
ETSG meeting, Nottingham, UK, September.
EIIT meeting, Santa Cruz, CA, U.S.A., November.
CESifo area conference globalization, Munich, Germany, December.
Seminars: University of Toronto, Université de Cergy-Pontoise.

2005:

Recent Advances in International Economics, City University of Hong Kong, May.
Ecole de Printemps, Aix-en-Provence, France, May.
Kiel Summer Workshop on Trade and Location, Kiel, Germany, June.
CESifo Summer Institute, Venice, Italy, July.
ETSG meeting, Dublin, Ireland, September.
Annual Meeting of the Verein für Socialpolitik, Bonn, Germany, September.
Seminars: City University of Hong Kong, RWTH Aachen, University of Osnabrück, IIES
Stockholm.

2006:

Otago Workshop in International Trade, Dunedin, New Zealand, March.
CESifo area conference on global economy, Munich, Germany, April.
Seminars: Oregon State, University of Melbourne, University of Auckland, Singapore
Management University, University of Hannover, University of Frankfurt, RWTH
Aachen, University of Bielefeld.

2007:

AEA Winter Meetings, Chicago, U.S.A., January, (session organizer).
EEA European Meetings, Budapest, Hungary, August.
CEPR ERWIT, Kiel, Germany, October.
Annual Meeting of the VfS (German Economic Association), Munich, Germany, October.
Seminars: KU Leuven, University of Cergy-Pontoise, University of Otago, University of
Auckland, University of Aarhus, University of Rotterdam, ECARES Brussels.

2008:

GIWI International Economics Workshop, Göttingen, Germany, April.
Danish International Economics Workshop, Aarhus, Denmark, June.
Seminars: ISET Tbilisi, University of Virginia, University of Nürnberg, University of Kiel.

2009:

AEA Winter Meetings, San Francisco, U.S.A., January, (session organizer).
Belgian International Trade Workshop, Louvain-la-Neuve, Belgium, March.
Midwest Trade Meetings, Iowa, U.S.A., May.
Workshop on the New Political Economy of Trade, Florence, Italy, June.
ETSG meeting, Rome, September.
Aachen Workshop on International Production, Aachen, November.
Seminars: Singapore Management University, Université Catholique de Louvain-la-Neuve,
Université Paris II, Copenhagen Business School, Trinity College Dublin, University College
Dublin.

Professional Service

Referee for *Canadian Journal of Economics*, *Economica*, *Economics and Politics*, *Economics Bulletin*, *Environment and Development Economics*, *European Economic Review*, *European Journal of Political Economy*, *German Economic Review*, *International Tax and Public Finance*, *Journal of Agricultural Economics*, *Journal of Development Economics*, *Journal of Economic Theory*, *Journal of International Economics*, *Journal of Population Economics*, *Journal of the European Economic Association*, *Journal of Urban Economics*, *Pacific Economic Review*, *Regional Science and Urban Economics*, *Review of Economic Studies*, *Review of International Economics*, *Southern Economic Journal*, and *Weltwirtschaftliches Archiv*.

Local organizer of the European Trade Study Group meeting 2002, joint with Horst Raff.

Organizer of the session on "Constitutional Approaches to Explaining Trade Policy" at the 2007 AEA winter meetings.

Organizer of the session on "How Structural Change affects the Middle Class" at the 2009 AEA winter meetings.

Initiator and Organizer of the annual "Belgian Trade Workshop", joint with Hylke Vandenbussche, started in 2009.

University Service

Director of Graduate Studies, KU Leuven, 2008-present.

Member of the Academic Board, KU Leuven, 2008-present.

Member of Recruitment Committee, KU Leuven, 2007/08.

Member of Recruitment Committee, CAU Kiel, 2003.

Memberships

American Economic Association, Econometric Society, Canadian Economic Association, Verein für Socialpolitik (German Economic Association), Royal Economic Society, Alumni of the Studienstiftung des deutschen Volkes.

Personal Information

German citizenship, married to Anne, 3 children: Thibault ('98), Anthime ('05), and Audélie ('07).

Language skills: German, English, French, Spanish, some Dutch and Portuguese.

Hobbies: sailing, cycling, swimming, and linux.